

HARME

TECHNOLOGIES PLC

DELIVERING SOLUTIONS

COMPANY PROFILE
2026

www.harmetech.com
ADDIS ABABA, ETHIOPIA



SAMSON HAILU
GENERAL MANAGER

BUILT ON ENGINEERING INTEGRITY

For over two decades, Harmetech Plc has been at the forefront of Ethiopia's infrastructure development. Established in 1998, we have grown from a specialized electrical engineering consultancy into a trusted multi-sector technology provider serving government, industrial, and institutional clients across the nation.

Our registration with the Ministry of Trade as an Electrical Engineering Company (Harmetech/CP/01) reflects our commitment to professional standards and regulatory compliance. We have successfully delivered complex projects ranging from industrial weighing systems and laboratory equipment to cutting-edge biomedical installations and automation systems.

We never compromise quality and believe in long-term, mutual partnership. Every project we undertake is a commitment to excellence that outlasts the installation.

-- SAMSON HAILU

With our Quality Management System ensuring delivery on budget, quality, and time, we stand ready to partner with you in building Ethiopia's future. Our team of five permanent professionals brings agility, precision, and senior-level attention to every engagement.

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COMPANY OVERVIEW

Harme Technologies Plc is a registered electrical engineering company delivering precision technology solutions across Ethiopia. From feasibility study to final commissioning, we provide end-to-end engineering services with unwavering commitment to quality.



1998

**YEAR
ESTABLISHED**

Founded by
Samson Hailu,
Registered
Electrical
Engineer



25+

**YEARS
EXPERIENCE**

Delivering
complex
infrastructure
projects across
Ethiopia



5

**CORE
ENGINEERS**

Delivering
complex
infrastructure
projects across
Ethiopia



OUR VISION

DELIVERING PRECISION ENGINEERING

To deliver precision engineering solutions that power Ethiopia's industrial and infrastructure development. We combine technical expertise with unwavering integrity, ensuring every project meets the highest standards of quality, safety, and reliability — on time and within budget.

- Technical excellence in every installation
- Uncompromising quality standards
- Long-term client partnerships
- Ethiopian infrastructure advancement



OUR MISSION

ETHIOPIA'S PREMIER ENGINEERING PARTNER

To be Ethiopia's premier engineering partner for critical infrastructure — recognized for technical excellence, reliable delivery, and lasting client relationships. We aim to expand our capabilities in biomedical and automation sectors while maintaining the personalized service that defines the Harmetech standard.

- National infrastructure leadership
- Biomedical sector expansion
- Automation technology pioneer
- Sustainable engineering solutions

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CORE SERVICES

01

ELECTRICAL ENGINEERING SERVICES

Comprehensive electrical design, supply, installation and commissioning of commercial, industrial, and government infrastructure.

02

ELECTRICAL ENGINEERING SERVICES

Digital Weighbridges, Axle Load systems, and Weigh-In-Motion technology for toll roads and logistics.

03

LABORATORY EQUIPMENT

Procurement and training for research centers, agricultural institutions, and vocational facilities.

04

BIOMEDICAL EQUIPMENT

Installation, maintenance, and commissioning for Ethiopia's growing healthcare infrastructure.

05

AUTOMATION & PLCS

Siemens S6 and S7 series supply and training for smart factory automation.

06

SURVEY & GPS INSTRUMENTS

Precision surveying equipment supply and operator training for engineering and mapping.

SELECTED PROJECTS



2026

ETHIOPIAN AIRLINES GROUP

STALAM RAPID DEFROSTING EQUIPMENT

Installation and commissioning of two in-line rapid defrosting equipment from STALAM S.P.A.S.U - Italy. The machine uses state-of-the-art radio frequency technology that allows fast and uniform thawing of meat, fish and vegetables.

ACTIVE CONTRACT



2026

ETHIOPIAN AIRLINES GROUP

IN-FLIGHT CATERING KITCHEN HOOD

Full-scale installation of high-capacity commercial kitchen ventilation and specialized fire safety systems for the airline's primary catering hub.

COMPLETED



2025

ETHIOPIAN TOLL ROADS ENTERPRISE

DIGITAL WEIGHBRIDGES - NATIONAL DEPLOYMENT

Design, supply, installation and commissioning of state-of-the-art Digital Weighbridges for axle-load enforcement.

COMPLETED

SELECTED PROJECTS



2024

ETHIOPIAN ROAD AUTHORITY

AXLE LOAD SURVEY AND CONTROL SYSTEMS

Supply and training on Digital Weighbridges for official Axle Load Survey requirements. Includes design of Axle & Weigh-Height Control System at strategic Awash Junction to enforce load compliance.

COMPLETED



2022

A SELA MALT FACTORY

MICRO MALTING EQUIPMENT INSTALLATION

Supply, installation, commissioning and training for Ethiopia's only Micro Malting equipment installation. One-of-a-kind facility enabling local malt production for brewing industry.

COMPLETED



2021

FEDERAL PRISON ADMINISTRATION

INDUSTRIAL ELECTRICAL OVENS

Full design, supply, installation and commissioning of state-of-the-art electrical industrial ovens with complete accessories. Supporting prison industry rehabilitation programs with modern baking infrastructure.

COMPLETED

COMMITMENT BEYOND COMMISSIONING

At Harme Technologies, we believe that the true value of an engineering solution is measured by its performance over time. Our relationship with a client does not conclude at the point of handover; rather, it evolves into a partnership of sustained reliability.

We provide a dedicated Lifecycle Support Ecosystem designed exclusively for the infrastructure and systems we install. By integrating technical expertise with proactive oversight, we ensure that every Harme installation continues to serve as a high-performing asset for the duration of its operational life.

AFTER-SALES DEFINES THE OUR STANDARD

Choosing Harme Technologies for after-sales support guarantees Continuity of Knowledge. Because we engineered the system, we are the only team capable of maintaining it with the original design intent in mind.

Our Promise:

1. Minimized Operational Risk: Reducing the likelihood of unplanned outages.
2. Compliance Assurance: Ensuring systems stay updated with evolving industrial and safety regulations.
3. Cost Efficiency: Preventing costly emergency repairs through disciplined, periodic oversight.

WHY PARTNER WITH US



PROVEN TRACK RECORD

25+ years of successful delivery across government, defense, agriculture, and industrial sectors.



END-TO-END DELIVERY

From feasibility study to commissioning — single point of accountability for every project



BUDGET, QUALITY & TIME

Our QMS guarantees meeting contractual obligations on all three dimensions — no exceptions.



LOCAL KNOWLEDGE, GLOBAL STANDARDS

Deep Ethiopian regulatory expertise combined with international equipment brands.

**HARME
TECHNOLOGIES**

**DELIVERING
SOLUTIONS**

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SCAN TO VISIT
OUR WEBSITE